

## CURRICULUM VITAE

VINAY PRASAD B  
Ph.: +91 9972230875  
Email: [vinayprasad6.2@gmail.com](mailto:vinayprasad6.2@gmail.com)

#66, NEERALU, behind Koti Building  
Thipperudraya Layout BB road, Shankarghatta,  
Bhadravathi (TQ) Shivamoga District 577451

### PROFESSIONAL SUMMARY

An organized professional with proven teaching, guidance, and counselling skills. Possess a strong track record in improving learning and teaching effectively. Skilled at communicating complex information in a simple and pleasurable manner. Looking to contribute my knowledge and skills in developing, that offers a genuine opportunity for students and Organisation progression

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### EDUCATION QUALIFICATION

MBA – Finance & Marketing with aggregate 59.60%

Year of completion May 2015

Institute of Management Studies & Research Jnana Sahyadri Shankarghatta

BCOM- Finance with aggregate 50.16%

KLE Society S Nijalingappa College Bangalore

Year of completion May 2013

COMMERCE –Pre University with aggregate 62%

Sri Mahaveera College Moodbidri Dakshina Kannada

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### TEACHING EXPERIENCE

**February 2020 – Present**

**Guest Faculty**

*Institute of Management Studies & Research, Kuvempu University*

- Responsible for ensuring that all students fully comprehended the taught modules and provided support to students who required extra guidance.
- Worked to ensure all avenues of the Extra curriculum activities and mentored for Interviews and Job Placements to the students.
- Adopted distinctive teaching methodologies, documented all extra circular activities, organized group discussions.
- Guided the students for accomplishment of Research projects for both Organisation study and Dissertation work.
- Operated the Students Data Base from Admissions to Exams through the Government implemented Website UUCMS Unified University College Management System

**August 2015 to April 2017**

**Guest Faculty**

*Government First Grade College Kadur, chikamaglore*

- Responsible in preparing the time table for the academic years.
  - Worked for both Graduation and Post-Graduation department BBA, BCOM, MCOM.
  - Looked for a challenging part for students where I can develop innovative curricula and engage them in meaningful learning experiences.
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## **PROFFESIONAL EXPERIENCE**

**Assistant Business Process**, at DXC Technology.

June 2018 to February 2020

- Worked as Analyst in LMA (London Market Account) insurance of Lloyds.
- Screening the Documents submitted by the Agents and Brokers of Insured and Insurer.
- Validating the Countries Tax according to the Risk Location and premiums.
- Worked on the both Insurance and Re-insurance.
- Allocation of the Cases from the Team basket to the technicians by forecasting the day target and Inflow.
- Identifying the production errors through RCA (Root Cause Analysis).
- Clearing the Basket by resolving the quires within TAT (Turnaround time).
- Sharing the Process Knowledge to the team as SME (Subject Matter Expert).
- Treatment the issues and incidents before clearing the Sanction checks.
- Meeting the Day to day targets within the SLA (Service Level Agreement).
- Worked as Spoc to support the SDA (Same Day Audit).

**CART Executive**, at Royal Enfield, A unit of Eicher Motors Ltd, Bangalore

June 2017 to June 2018

- Building the riders community to assist the customer regarding DIY (Do It Yourself).
  - Organising the activities at Corporate tech parks and Financial Institutions.
  - Lead generation and follow up calls to convert it into sales.
  - Co-ordinating with Banks and Insurance organisation to facilitates the customer needs.
  - Handling the Data base management system for sorting the customer details.
  - Ensuring the proper solution for Customer quires through CRM.
  - Getting the customer appointments to provide the Test Drive at the Customer place to fulfil the product knowledge.
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## RESEARCH PUBLICATIONS

1. Mr. Vinay Prasad B, May 2024, “*Reinforcement of Agro Entrepreneurship through the Role of Agriculture Development Banks*”-A Study IJARST Vol.4 Issue 4 Impact Factor 7.53, ISSN 2581-9429
2. Mr. Vinay Prasad B, Jan-Feb 2024,” *Problems and Challenges of Agro Entrepreneurship-A Study*” IJTSRD Paper id IJTSRD64540, Vol.8 Issue.1 Impact Factor 8.125, ISSN 2456-6470
3. Mr. Vinay Prasad B, December 2022, “*Role of Banks in Development of Agro Entrepreneurship*” Juni Khyat, Vol.12 Issue 12 No.03 Impact Factor 6.625, ISSN 2278-4632.
4. Mr. Vinay Prasad B, and Raghavendra H, 2021,” *Factoring Affecting the Growth of Entrepreneurship in Unorganised Retail Business*” IJEDR, Vol 9 Issue 1 January 2021 Paper id IJEDR2101012 ISSN 2321-9939.
5. Mr. Vinay Prasad B, February 2021,” *A Study on Problems and Challenges of Rural Entrepreneurs in India* “ISOME Vol 9 Presented and Published at 9<sup>th</sup> International Conference on Contemporary Issues Management.

## CONFERENCES AND WORK SHOPS

1. Mr. Vinay Prasad B, participated in the Two Days National conference on “Developing a Holistic Indian Management System “on November 2013, at Institute of Management Studies and Research Janana Sahyadri Shankarghatta.
2. Mr. Vinay Prasad B, participated in the Three Days Workshop on Structural Equations Modelling (SEM) using SPSS & AMOS on February 2023 Organised by Dept of Research & Publications, A2Z EduLearningHub LLP.

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## PERSONAL DETAILS

*Gender:* Male

*Date of Birth:* 09/09/1990

*Marital status:* Married

*Languages:* Kannada, English, Telgu, Hindi.

*Linkedin-id:* <https://www.linkedin.com/in/vinay-prasad-71686524>

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## DECLARATION

I hereby declare that the information provide above is true and accurately reflects my qualifications and experience, and I take full responsibilities for its correctness that the information is true to the best of my knowledge and belief.

Place:

Date:

Signature

VINAY PRASAD B